Everything you need to know about your Real Estate Market Today!

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SnapStats®

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METRO VANCOUVER EDITION

Downtown
Westside
Eastside
North Vancouver
West Vancouver
Richmond
Tsawwassen
Ladner

SnapStats® VANCOUVER **DOWNTOWN** JANUARY 2018

Price Band & Bedroom *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	0	NA
300,001 – 400,000	2	2	100%
400,001 – 500,000	7	1	14%
500,001 – 600,000	9	7	78%
600,001 – 700,000	32	15	47%
700,001 – 800,000	31	27	87%
800,001 – 900,000	29	13	45%
900,001 – 1,000,000	20	10	50%
1,000,001 – 1,250,000	36	17	47%
1,250,001 – 1,500,000	27	16	59%
1,500,001 – 1,750,000	25	4	16%
1,750,001 – 2,000,000	8	9	113%*
2,000,001 – 2,250,000	5	4	80%
2,250,001 – 2,500,000	11	0	NA
2,500,001 – 2,750,000	11	1	9%
2,750,001 – 3,000,000	8	1	13%
3,000,001 – 3,500,000	16	2	13%
3,500,001 – 4,000,000	18	0	NA
4,000,001 – 4,500,000	3	0	NA
4,500,001 – 5,000,000	3	0	NA
5,000,001 & Greater	26	6	23%
TOTAL*	**327**	**135**	**41%**

0 to 1 Bedroom	108	55	51%
2 Bedrooms	153	67	44%
3 Bedrooms	57	13	23%
4 Bedrooms & Greater	9	0	NA
TOTAL*	**327**	**135**	**41%**

SnapStats® *Median Data*	December	January	Variance
Inventory	278	327	18%
Solds	148	135	-9%
Sale Price	$821,500	$950,000	16%
Sale Price SQFT	$1,101	$1,145	4%
Sale to List Price Ratio	99%	100%	1%
Days on Market	12	11	-8%

Community *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Coal Harbour	48	14	29%
Downtown	142	56	39%
Westend	46	20	43%
Yaletown	91	45	49%
TOTAL*	**327**	**135**	**41%**

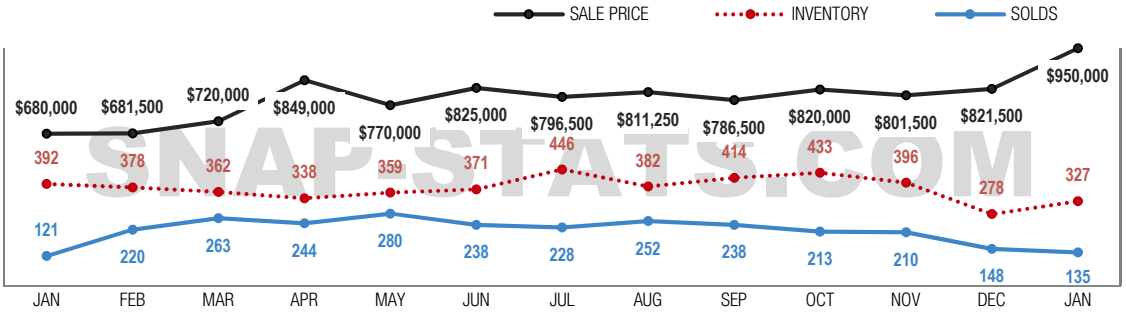
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **DOWNTOWN:** Sellers market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** +/- $1 mil: $500k to $600k (78% Sales Ratio) / $1.75 mil to $2 mil (>100% Sales Ratio)
- Buyers Best Bet** +/- $1 mil: Homes between $800k to $900k / $2.5 mil to $2.75 mil plus, Coal Harbour and 3 bedroom properties
- Sellers Best Bet** Selling homes in Yaletown and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® VANCOUVER **WESTSIDE** JANUARY 2018

Price Band & Bedroom *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	1	NA*
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	0	1	NA*
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	6	0	NA
2,000,001 – 2,250,000	5	2	40%
2,250,001 – 2,500,000	24	3	13%
2,500,001 – 2,750,000	11	2	18%
2,750,001 – 3,000,000	44	6	14%
3,000,001 – 3,500,000	64	5	8%
3,500,001 – 4,000,000	81	12	15%
4,000,001 – 4,500,000	52	4	8%
4,500,001 – 5,000,000	63	2	3%
5,000,001 & Greater	242	7	3%
TOTAL*	**597**	**45**	**8%**

2 Bedrooms & Less	22	2	9%
3 to 4 Bedrooms	209	13	6%
5 to 6 Bedrooms	295	26	9%
7 Bedrooms & More	71	4	6%
TOTAL*	**597**	**45**	**8%**

SnapStats® *Median Data*	December	January	Variance
Inventory	480	597	24%
Solds	37	45	22%
Sale Price	$3,200,000	$3,600,000	13%
Sale Price SQFT	$1,160	$1,238	7%
Sale to List Price Ratio	100%	93%	-7%
Days on Market	64	47	-27%

Community *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
Arbutus	31	4	13%
Cambie	29	3	10%
Dunbar	86	8	9%
Fairview	0	0	NA
Falsecreek	0	0	NA
Kerrisdale	45	3	7%
Kitsilano	34	3	9%
Mackenzie Heights	15	1	7%
Marpole	47	3	6%
Mount Pleasant	3	0	NA
Oakridge	12	0	NA
Point Grey	48	8	17%
Quilchena	28	3	11%
SW Marine	29	1	3%
Shaughnessy	75	1	1%
South Cambie	10	0	NA
South Granville	63	5	8%
Southlands	26	0	NA
University	16	2	13%
TOTAL*	**597**	**45**	**8%**

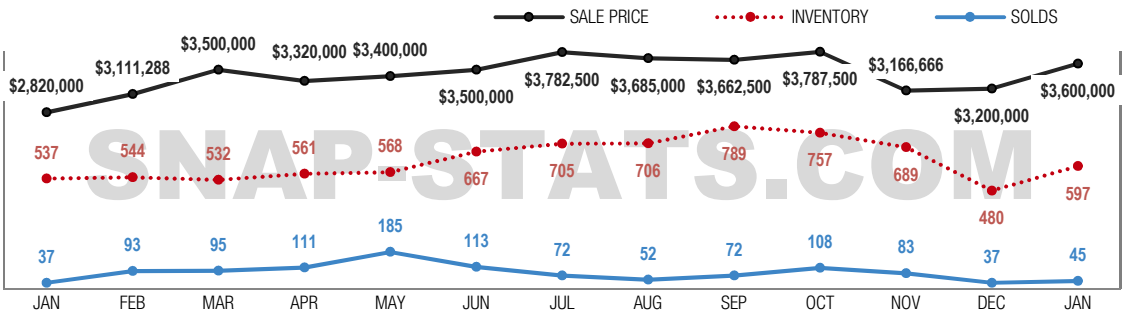
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **WESTSIDE DETACHED:** Buyers market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 7% below list price
- Most Active Price Band** +/-$3 mil: $2.5 mil to $2.75 mil (18% Sales Ratio) / $3.5 mil to $4 mil (15% Sales Ratio)
- Buyers Best Bet** +/-$3 mil: Homes between $2.25 to $2.5 mil / $4.5 mil plus, SW Marine and Shaughnessy
- Sellers Best Bet** Selling homes in Point Grey and up to 2 bedrooms/ 5 to 6 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® VANCOUVER **WESTSIDE** JANUARY 2018

Price Band & Bedroom *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	0	NA
300,001 – 400,000	1	1	100%
400,001 – 500,000	5	6	120%*
500,001 – 600,000	13	16	123%*
600,001 – 700,000	31	20	65%
700,001 – 800,000	25	13	52%
800,001 – 900,000	23	8	35%
900,001 – 1,000,000	27	17	63%
1,000,001 – 1,250,000	39	14	36%
1,250,001 – 1,500,000	41	14	34%
1,500,001 – 1,750,000	32	5	16%
1,750,001 – 2,000,000	39	4	10%
2,000,001 – 2,250,000	13	3	23%
2,250,001 – 2,500,000	13	3	23%
2,500,001 – 2,750,000	9	1	11%
2,750,001 – 3,000,000	9	0	NA
3,000,001 – 3,500,000	3	1	33%
3,500,001 – 4,000,000	2	1	50%
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	2	1	50%
5,000,001 & Greater	3	0	NA
TOTAL*	**331**	**128**	**39%**

0 to 1 Bedroom	76	51	67%
2 Bedrooms	153	60	39%
3 Bedrooms	86	15	17%
4 Bedrooms & Greater	16	2	13%
TOTAL*	**331**	**128**	**39%**

SnapStats® *Median Data*	December	January	Variance
Inventory	288	331	15%
Solds	127	128	1%
Sale Price	$820,000	$909,400	11%
Sale Price SQFT	$943	$986	5%
Sale to List Price Ratio	101%	99%	-2%
Days on Market	10	11	10%

Community *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Arbutus	1	0	NA
Cambie	34	12	35%
Dunbar	2	3	150%*
Fairview	39	16	41%
Falsecreek	54	18	33%
Kerrisdale	14	1	7%
Kitsilano	37	17	46%
Mackenzie Heights	0	0	NA
Marpole	36	13	36%
Mount Pleasant	7	3	43%
Oakridge	8	3	38%
Point Grey	3	4	133%*
Quilchena	8	3	38%
SW Marine	5	3	60%
Shaughnessy	7	0	NA
South Cambie	10	0	NA
South Granville	14	2	14%
Southlands	0	1	NA*
University	52	29	56%
TOTAL*	**331**	**128**	**39%**

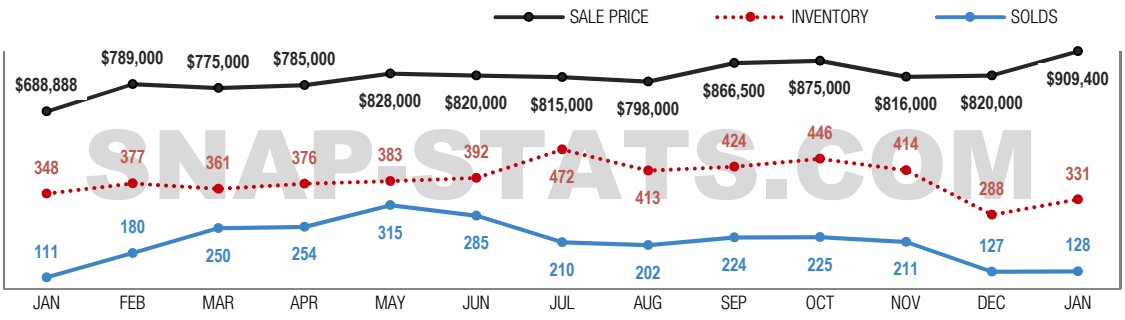
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **WESTSIDE ATTACHED:** Sellers market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $500,000 to $600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $1.75 mil to $2 mil, Kerrisdale, South Granville and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Kitsilano, University and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® VANCOUVER **EASTSIDE** JANUARY 2018

Price Band & Bedroom *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	3	0	NA
1,000,001 – 1,250,000	16	6	38%
1,250,001 – 1,500,000	68	9	13%
1,500,001 – 1,750,000	100	14	14%
1,750,001 – 2,000,000	109	9	8%
2,000,001 – 2,250,000	39	2	5%
2,250,001 – 2,500,000	76	2	3%
2,500,001 – 2,750,000	45	1	2%
2,750,001 – 3,000,000	57	0	NA
3,000,001 – 3,500,000	42	1	2%
3,500,001 – 4,000,000	11	0	NA
4,000,001 – 4,500,000	3	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	1	0	NA
TOTAL*	**570**	**44**	**8%**

2 Bedrooms & Less	40	3	8%
3 to 4 Bedrooms	183	20	11%
5 to 6 Bedrooms	257	15	6%
7 Bedrooms & More	90	6	7%
TOTAL*	**570**	**44**	**8%**

SnapStats® *Median Data*	December	January	Variance
Inventory	527	570	8%
Solds	87	44	-49%
Sale Price	$1,650,000	$1,597,444	-3%
Sale Price SQFT	$748	$681	-9%
Sale to List Price Ratio	98%	99%	1%
Days on Market	24	33	38%

Community *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
Champlain Heights	2	0	NA
Collingwood	66	4	6%
Downtown	0	0	NA
Fraser	39	5	13%
Fraserview	42	2	5%
Grandview	43	9	21%
Hastings	19	0	NA
Hastings East	19	4	21%
Killarney	47	3	6%
Knight	41	5	12%
Main	29	2	7%
Mount Pleasant	11	2	18%
Renfrew Heights	28	1	4%
Renfrew	89	4	4%
South Vancouver	67	2	3%
Victoria	28	1	4%
TOTAL*	**570**	**44**	**8%**

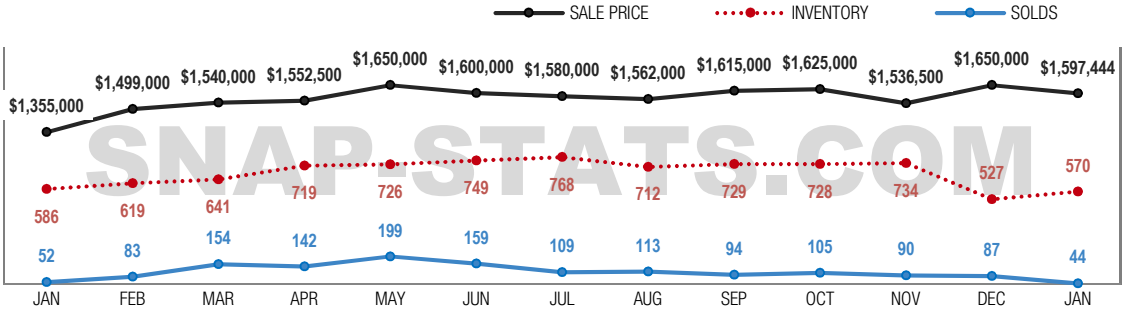
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **EASTSIDE DETACHED:** Buyers market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $1 mil to $1.25 mil with average 38% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $2.5 mil to $2.75 mil/ $3 mil to $3.5 mil, South Vancouver and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Grandview, Hastings East and 3 to 4 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® VANCOUVER **EASTSIDE** JANUARY 2018

Price Band & Bedroom *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	1	NA*
300,001 – 400,000	3	1	33%
400,001 – 500,000	22	9	41%
500,001 – 600,000	27	24	89%
600,001 – 700,000	29	17	59%
700,001 – 800,000	34	12	35%
800,001 – 900,000	18	9	50%
900,001 – 1,000,000	13	2	15%
1,000,001 – 1,250,000	39	5	13%
1,250,001 – 1,500,000	12	3	25%
1,500,001 – 1,750,000	6	4	67%
1,750,001 – 2,000,000	2	1	50%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	4	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	1	0	NA
TOTAL*	**211**	**88**	**42%**

0 to 1 Bedroom	55	44	80%
2 Bedrooms	108	28	26%
3 Bedrooms	44	14	32%
4 Bedrooms & Greater	4	2	50%
TOTAL*	**211**	**88**	**42%**

SnapStats® *Median Data*	December	January	Variance
Inventory	189	211	12%
Solds	136	88	-35%
Sale Price	$636,450	$657,400	3%
Sale Price SQFT	$787	$863	10%
Sale to List Price Ratio	101%	102%	1%
Days on Market	9	10	11%

Community *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Champlain Heights	31	18	58%
Collingwood	23	9	39%
Downtown	5	5	100%
Fraser	12	3	25%
Fraserview	2	3	150%*
Grandview	8	6	75%
Hastings	10	7	70%
Hastings East	4	1	25%
Killarney	11	4	36%
Knight	7	3	43%
Main	8	3	38%
Mt Pleasant	48	18	38%
Renfrew Heights	0	0	NA
Renfrew	8	3	38%
South Vancouver	0	0	NA
Victoria	34	5	15%
TOTAL*	**211**	**88**	**42%**

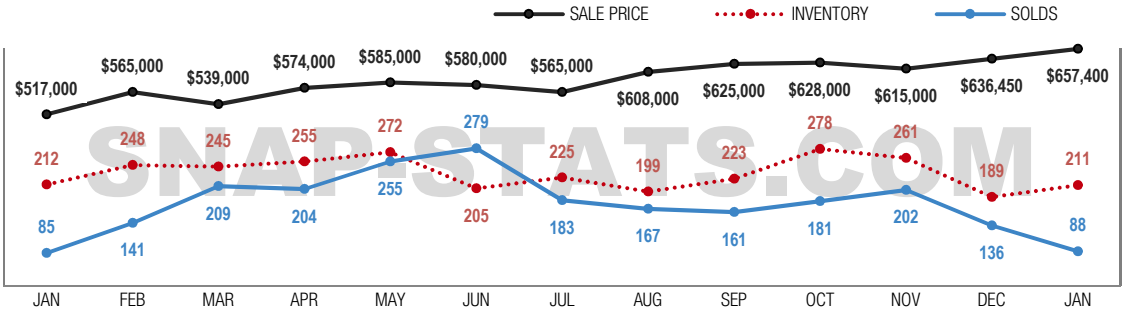
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **EASTSIDE ATTACHED:** Sellers market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** $500,000 to $600,000 with average 89% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $1 mil to $1.25 mil, Fraser, Victoria and 2 bedroom properties
- Sellers Best Bet** Selling homes in Grandview, Hastings and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® NORTH VANCOUVER JANUARY 2018

Price Band & Bedroom *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	1	NA*
1,000,001 – 1,250,000	1	5	500%*
1,250,001 – 1,500,000	22	7	32%
1,500,001 – 1,750,000	27	6	22%
1,750,001 – 2,000,000	41	6	15%
2,000,001 – 2,250,000	15	0	NA
2,250,001 – 2,500,000	23	4	17%
2,500,001 – 2,750,000	19	1	5%
2,750,001 – 3,000,000	21	0	NA
3,000,001 – 3,500,000	23	0	NA
3,500,001 – 4,000,000	19	0	NA
4,000,001 – 4,500,000	16	0	NA
4,500,001 – 5,000,000	4	0	NA
5,000,001 & Greater	3	0	NA
TOTAL*	**234**	**30**	**13%**
2 Bedrooms & Less	10	3	30%
3 to 4 Bedrooms	96	20	21%
5 to 6 Bedrooms	105	7	7%
7 Bedrooms & More	23	0	NA
TOTAL*	**234**	**30**	**13%**

SnapStats® *Median Data*	December	January	Variance
Inventory	189	234	24%
Solds	68	30	-56%
Sale Price	$1,707,500	$1,637,500	-4%
Sale Price SQFT	$639	$732	15%
Sale to List Price Ratio	97%	100%	3%
Days on Market	24	26	8%

Community *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
Blueridge	7	1	14%
Boulevard	9	1	11%
Braemar	2	0	NA
Calverhall	4	0	NA
Canyon Heights	30	3	10%
Capilano	5	0	NA
Central Lonsdale	11	1	9%
Deep Cove	5	2	40%
Delbrook	2	2	100%
Dollarton	7	0	NA
Edgemont	20	1	5%
Forest Hills	14	2	14%
Grouse Woods	2	0	NA
Hamilton	1	3	300%*
Hamilton Heights	1	0	NA
Indian Arm	0	0	NA
Indian River	0	0	NA
Lower Lonsdale	7	0	NA
Lynn Valley	25	4	16%
Lynnmour	2	1	50%
Norgate	1	0	NA
Northlands	1	0	NA
Pemberton Heights	8	0	NA
Pemberton	11	1	9%
Princess Park	3	0	NA
Queensbury	3	0	NA
Roche Point	2	1	50%
Seymour	6	0	NA
Tempe	1	1	100%
Upper Delbrook	7	0	NA
Upper Lonsdale	25	6	24%
Westlynn	5	0	NA
Westlynn Terrace	0	0	NA
Windsor Park	3	0	NA
Woodlands-Sunshine Cascade	4	0	NA
TOTAL*	234	30	13%

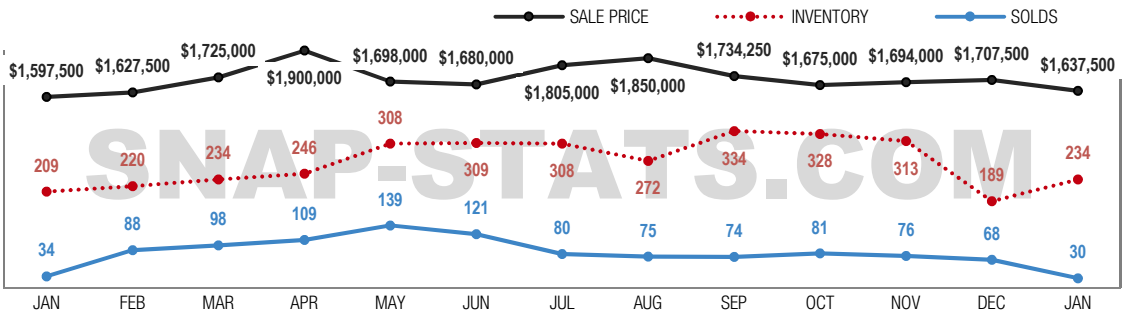
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH VANCOUVER DETACHED:** Balanced market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** $1.25 mil to $1.5 mil with average 32% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $2.5 mil to $2.75 mil, Edgemont and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Upper Lonsdale and up to 2 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® NORTH VANCOUVER JANUARY 2018

Price Band & Bedroom *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	1	NA*
300,001 – 400,000	1	1	100%
400,001 – 500,000	10	11	110%*
500,001 – 600,000	19	19	100%
600,001 – 700,000	11	14	127%*
700,001 – 800,000	17	13	76%
800,001 – 900,000	21	15	71%
900,001 – 1,000,000	13	9	69%
1,000,001 – 1,250,000	28	9	32%
1,250,001 – 1,500,000	19	7	37%
1,500,001 – 1,750,000	1	1	100%
1,750,001 – 2,000,000	4	1	25%
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	**149**	**101**	**68%**
2 Bedrooms & Less	27	26	96%
3 to 4 Bedrooms	84	54	64%
5 to 6 Bedrooms	34	20	59%
7 Bedrooms & More	4	1	25%
TOTAL*	**149**	**101**	**68%**

SnapStats® *Median Data*	December	January	Variance
Inventory	150	149	-1%
Solds	94	101	7%
Sale Price	$676,500	$729,900	8%
Sale Price SQFT	$802	$746	-7%
Sale to List Price Ratio	99%	99%	NA
Days on Market	16	19	19%

Community *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Blueridge	0	0	NA
Boulevard	0	0	NA
Braemar	0	0	NA
Calverhall	0	0	NA
Canyon Heights	0	0	NA
Capilano	1	0	NA
Central Lonsdale	29	20	69%
Deep Cove	0	0	NA
Delbrook	0	0	NA
Dollarton	3	1	33%
Edgemont	3	1	33%
Forest Hills	0	0	NA
Grouse Woods	0	0	NA
Hamilton	10	6	60%
Hamilton Heights	0	0	NA
Indian Arm	0	0	NA
Indian River	0	1	NA*
Lower Lonsdale	37	25	68%
Lynn Valley	16	15	94%
Lynnmour	15	10	67%
Norgate	1	2	200%*
Northlands	8	2	25%
Pemberton Heights	0	2	NA*
Pemberton	7	3	43%
Princess Park	0	0	NA
Queensbury	2	2	100%
Roche Point	7	4	57%
Seymour	2	1	50%
Tempe	0	0	NA
Upper Delbrook	1	1	100%
Upper Lonsdale	5	4	80%
Westlynn	2	1	50%
Westlynn Terrace	0	0	NA
Windsor Park	0	0	NA
Woodlands-Sunshine Cascade	0	0	NA
TOTAL*	149	101	68%

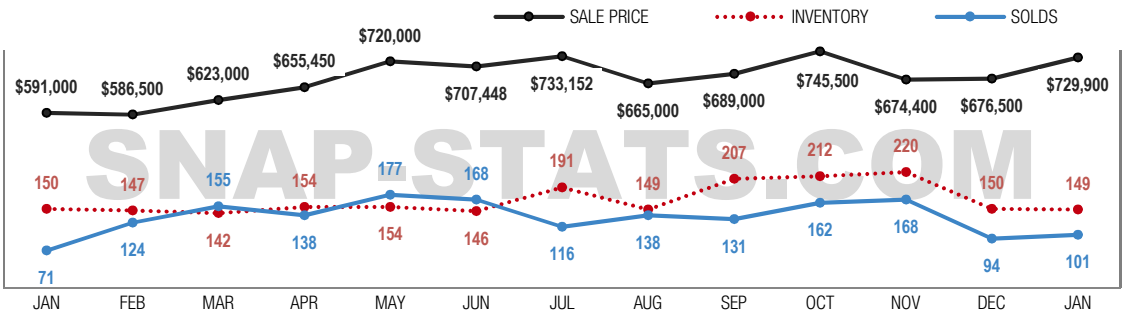
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH VANCOUVER ATTACHED:** Sellers market at 68% Sales Ratio average (6.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $400,000 to $700,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $1 mil to $1.25 mil, Northlands and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Lynn Valley and up to 2 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® WEST VANCOUVER JANUARY 2018

Price Band & Bedroom *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	1	NA*
1,250,001 – 1,500,000	1	1	100%
1,500,001 – 1,750,000	5	1	20%
1,750,001 – 2,000,000	9	1	11%
2,000,001 – 2,250,000	13	1	8%
2,250,001 – 2,500,000	23	1	4%
2,500,001 – 2,750,000	21	1	5%
2,750,001 – 3,000,000	30	0	NA
3,000,001 – 3,500,000	33	2	6%
3,500,001 – 4,000,000	55	1	2%
4,000,001 – 4,500,000	21	1	5%
4,500,001 – 5,000,000	31	1	3%
5,000,001 & Greater	136	3	2%
TOTAL*	**378**	**15**	**4%**

2 Bedrooms & Less	14	0	NA
3 to 4 Bedrooms	167	9	5%
5 to 6 Bedrooms	176	6	3%
7 Bedrooms & More	21	0	NA
TOTAL*	**378**	**15**	**4%**

SnapStats® *Median Data*	December	January	Variance
Inventory	348	378	9%
Solds	29	15	-48%
Sale Price	$3,600,000	$3,052,000	-15%
Sale Price SQFT	$954	$826	-13%
Sale to List Price Ratio	90%	94%	4%
Days on Market	57	56	-2%

Community *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
Altamont	14	0	NA
Ambleside	39	0	NA
Bayridge	11	1	9%
British Properties	64	3	5%
Canterbury	5	0	NA
Caulfield	23	3	13%
Cedardale	7	2	29%
Chartwell	22	1	5%
Chelsea Park	5	0	NA
Cypress	4	0	NA
Cypress Park Estates	12	0	NA
Deer Ridge	0	0	NA
Dundarave	24	0	NA
Eagle Harbour	14	0	NA
Eagleridge	3	0	NA
Furry Creek	1	1	100%
Gleneagles	6	0	NA
Glenmore	12	1	8%
Horseshoe Bay	7	0	NA
Howe Sound	3	0	NA
Lions Bay	12	2	17%
Old Caulfield	4	0	NA
Panorama Village	0	0	NA
Park Royal	2	0	NA
Porteau Cove	0	0	NA
Queens	10	1	10%
Rockridge	5	0	NA
Sandy Cove	2	0	NA
Sentinel Hill	16	0	NA
Upper Caulfield	7	0	NA
West Bay	13	0	NA
Westhill	7	0	NA
Westmount	13	0	NA
Whitby Estates	8	0	NA
Whytecliff	3	0	NA
TOTAL*	**378**	**15**	**4%**

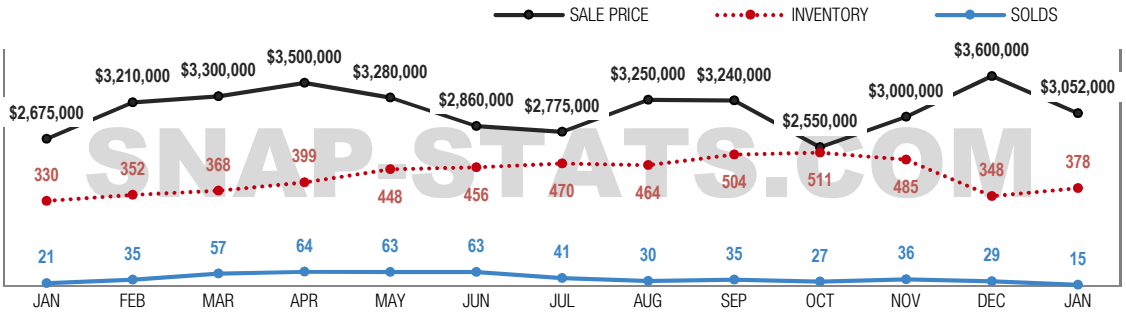
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **WEST VANCOUVER DETACHED:** Buyers market at 4% Sales Ratio average (4 in 100 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band** $1.75 mil to $2 mil with average 11% Sales Ratio (Buyers market speed)
- Buyers Best Bet** Homes $3.5 mil to $4 mil & $5 mil plus, British Properties, Chartwell and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Lions Bay and 3 to 4 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® WEST VANCOUVER JANUARY 2018

Price Band & Bedroom *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	1	100%
500,001 – 600,000	2	2	100%
600,001 – 700,000	0	2	NA*
700,001 – 800,000	3	1	33%
800,001 – 900,000	3	0	NA
900,001 – 1,000,000	3	1	33%
1,000,001 – 1,250,000	6	1	17%
1,250,001 – 1,500,000	10	4	40%
1,500,001 – 1,750,000	10	6	60%
1,750,001 – 2,000,000	3	1	33%
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	5	1	20%
2,500,001 – 2,750,000	0	2	NA*
2,750,001 – 3,000,000	1	1	100%
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	3	0	NA
4,500,001 – 5,000,000	4	1	25%
5,000,001 & Greater	2	0	NA
TOTAL*	**63**	**24**	**38%**

0 to 1 Bedroom	10	4	40%
2 Bedrooms	37	18	49%
3 Bedrooms	14	2	14%
4 Bedrooms & Greater	2	0	NA
TOTAL*	**63**	**24**	**38%**

SnapStats® *Median Data*	December	January	Variance
Inventory	63	63	NA
Solds	11	24	118%
Sale Price	$1,070,000	$1,492,000	39%
Sale Price SQFT	$1,038	$1,134	9%
Sale to List Price Ratio	87%	93%	7%
Days on Market	23	45	96%

Community *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Altamont	0	0	NA
Ambleside	9	9	100%
Bayridge	0	0	NA
British Properties	1	0	NA
Canterbury	0	0	NA
Caulfield	0	0	NA
Cedardale	2	1	50%
Chartwell	0	0	NA
Chelsea Park	1	0	NA
Cypress	0	0	NA
Cypress Park Estates	2	1	50%
Deer Ridge	1	0	NA
Dundarave	9	1	11%
Eagle Harbour	0	0	NA
Eagleridge	0	0	NA
Furry Creek	3	0	NA
Gleneagles	0	0	NA
Glenmore	0	0	NA
Horseshoe Bay	5	1	20%
Howe Sound	1	0	NA
Lions Bay	0	1	NA*
Old Caulfield	0	0	NA
Panorama Village	10	7	70%
Park Royal	14	3	21%
Porteau Cove	0	0	NA
Queens	0	0	NA
Rockridge	0	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	0	0	NA
Upper Caulfield	0	0	NA
West Bay	0	0	NA
Westhill	0	0	NA
Westmount	0	0	NA
Whitby Estates	5	0	NA
Whytecliff	0	0	NA
TOTAL*	**63**	**24**	**38%**

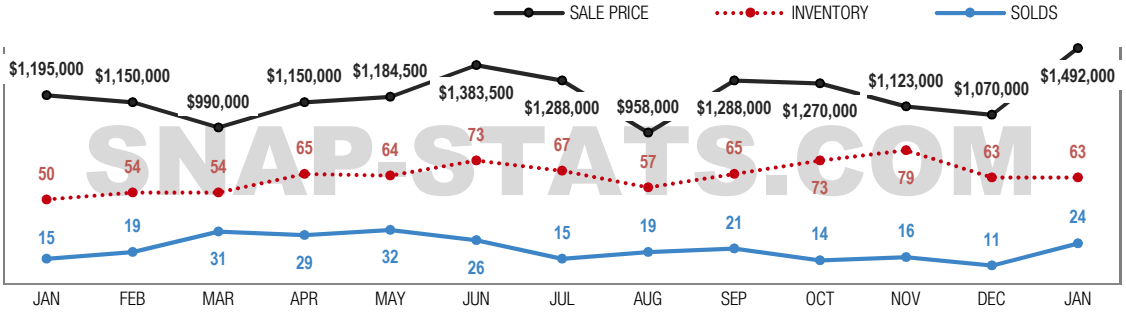
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **WEST VANCOUVER ATTACHED:** Sellers market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 7% below list price
- Most Active Price Band** $1.5 mil to $1.75 mil with average 60% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes $1.25 mil to $1.5 mil, Dundarave and 3 bedroom properties
- Sellers Best Bet** Selling homes in Ambleside and 2 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® RICHMOND — JANUARY 2018

Price Band & Bedroom *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	2	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	1	NA*
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	10	1	10%
1,250,001 – 1,500,000	37	17	46%
1,500,001 – 1,750,000	72	13	18%
1,750,001 – 2,000,000	80	12	15%
2,000,001 – 2,250,000	60	7	12%
2,250,001 – 2,500,000	65	5	8%
2,500,001 – 2,750,000	33	2	6%
2,750,001 – 3,000,000	56	5	9%
3,000,001 – 3,500,000	32	1	3%
3,500,001 – 4,000,000	41	1	2%
4,000,001 – 4,500,000	9	0	NA
4,500,001 – 5,000,000	16	0	NA
5,000,001 & Greater	14	0	NA
TOTAL*	**530**	**65**	**12%**
2 Bedrooms & Less	21	2	10%
3 to 4 Bedrooms	209	30	14%
5 to 6 Bedrooms	271	32	12%
7 Bedrooms & More	29	1	3%
TOTAL*	**530**	**65**	**12%**

SnapStats® *Median Data*	December	January	Variance
Inventory	488	530	9%
Solds	67	65	-3%
Sale Price	$1,680,000	$1,760,000	5%
Sale Price SQFT	$671	$677	1%
Sale to List Price Ratio	95%	98%	3%
Days on Market	43	38	-12%

Community *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
Boyd Park	12	3	25%
Bridgeport	8	1	13%
Brighouse	6	0	NA
Brighouse South	0	0	NA
Broadmoor	50	2	4%
East Cambie	16	2	13%
East Richmond	2	0	NA
Garden City	31	3	10%
Gilmore	2	0	NA
Granville	53	4	8%
Hamilton	10	1	10%
Ironwood	11	0	NA
Lackner	27	3	11%
McLennan	13	1	8%
McLennan North	4	0	NA
McNair	29	2	7%
Quilchena	19	6	32%
Riverdale	31	5	16%
Saunders	37	5	14%
Sea Island	5	0	NA
Seafair	40	4	10%
South Arm	9	4	44%
Steveston North	34	5	15%
Steveston South	13	1	8%
Steveston Village	7	0	NA
Terra Nova	13	2	15%
West Cambie	17	2	12%
Westwind	5	3	60%
Woodwards	26	6	23%
TOTAL*	**530**	**65**	**12%**

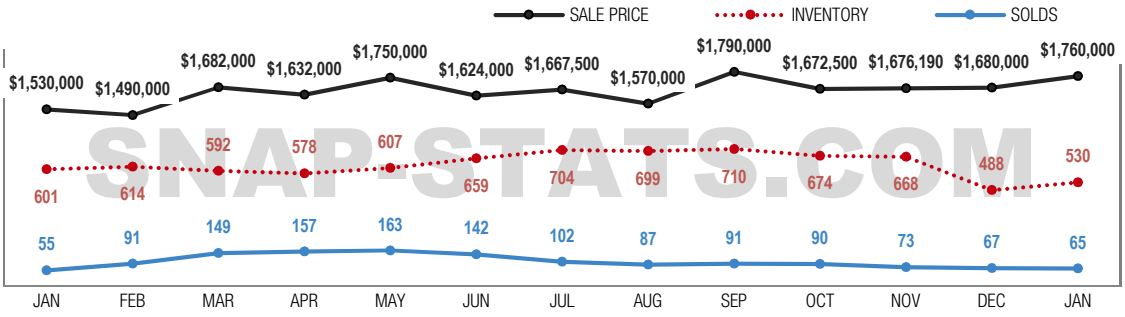
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **RICHMOND DETACHED:** Balanced market at 12% Sales Ratio average (11% is a Buyers market)
- Homes are selling on average 2% below list price
- Most Active Price Band** $1.25 mil to $1.5 mil with average 46% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $3 mil to $4 mil, Broadmoor and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Quilchena, South Arm and 3 to 4 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® RICHMOND — JANUARY 2018

Price Band & Bedroom *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	4	3	75%
300,001 – 400,000	23	13	57%
400,001 – 500,000	32	30	94%
500,001 – 600,000	42	32	76%
600,001 – 700,000	59	41	69%
700,001 – 800,000	65	32	49%
800,001 – 900,000	71	16	23%
900,001 – 1,000,000	70	22	31%
1,000,001 – 1,250,000	52	10	19%
1,250,001 – 1,500,000	32	1	3%
1,500,001 – 1,750,000	11	1	9%
1,750,001 – 2,000,000	6	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	**470**	**201**	**43%**
0 to 1 Bedroom	62	43	69%
2 Bedrooms	189	99	52%
3 Bedrooms	157	51	32%
4 Bedrooms & Greater	62	8	13%
TOTAL*	**470**	**201**	**43%**

SnapStats® *Median Data*	December	January	Variance
Inventory	456	470	3%
Solds	219	201	-8%
Sale Price	$661,000	$663,500	NA
Sale Price SQFT	$692	$698	1%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	12	23	92%

Community *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Boyd Park	5	3	60%
Bridgeport	14	6	43%
Brighouse	153	65	42%
Brighouse South	49	30	61%
Broadmoor	9	1	11%
East Cambie	9	4	44%
East Richmond	3	1	33%
Garden City	4	3	75%
Gilmore	0	0	NA
Granville	6	1	17%
Hamilton	3	3	100%
Ironwood	4	3	75%
Lackner	3	0	NA
McLennan	0	0	NA
McLennan North	51	19	37%
McNair	1	0	NA
Quilchena	10	0	NA
Riverdale	10	4	40%
Saunders	10	0	NA
Sea Island	0	0	NA
Seafair	2	0	NA
South Arm	7	1	14%
Steveston North	1	0	NA
Steveston South	28	7	25%
Steveston Village	6	0	NA
Terra Nova	8	4	50%
West Cambie	60	41	68%
Westwind	1	0	NA
Woodwards	13	5	38%
TOTAL*	**470**	**201**	**43%**

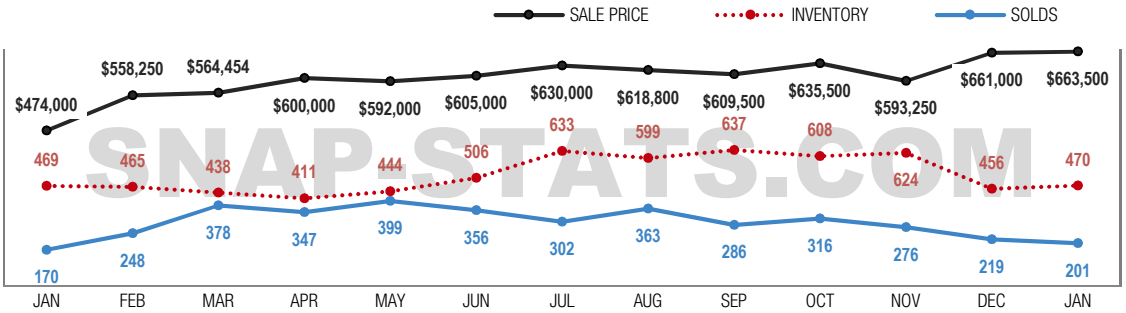
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **RICHMOND ATTACHED:** Sellers market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $400,000 to $500,000 with average 94% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $1.25 mil to $1.5 mil, Broadmoor and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Brighouse South, West Cambie and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® TSAWWASSEN — JANUARY 2018

Price Band & Bedroom *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	1	NA*
900,001 – 1,000,000	2	1	50%
1,000,001 – 1,250,000	24	7	29%
1,250,001 – 1,500,000	32	0	NA
1,500,001 – 1,750,000	15	0	NA
1,750,001 – 2,000,000	13	0	NA
2,000,001 – 2,250,000	6	0	NA
2,250,001 – 2,500,000	4	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	6	0	NA
3,000,001 – 3,500,000	5	0	NA
3,500,001 – 4,000,000	5	0	NA
4,000,001 – 4,500,000	3	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	**117**	**9**	**8%**

2 Bedrooms & Less	5	0	NA
3 to 4 Bedrooms	73	8	11%
5 to 6 Bedrooms	38	1	3%
7 Bedrooms & More	1	0	NA
TOTAL*	**117**	**9**	**8%**

SnapStats® *Median Data*	December	January	Variance
Inventory	100	117	17%
Solds	11	9	-18%
Sale Price	$1,133,238	$1,080,000	-5%
Sale Price SQFT	$500	$474	-5%
Sale to List Price Ratio	95%	98%	3%
Days on Market	55	84	53%

Community *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
Beach Grove	13	3	23%
Boundary Beach	14	1	7%
Cliff Drive	13	1	8%
English Bluff	14	2	14%
Pebble Hill	21	1	5%
Tsawwassen Central	31	1	3%
Tsawwassen East	11	0	NA
TOTAL*	**117**	**9**	**8%**

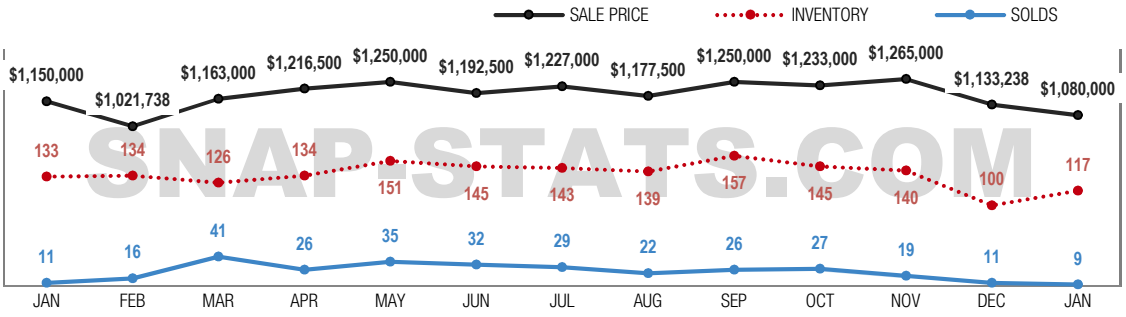
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **TSAWWASSEN DETACHED:** Buyers market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** $1 mil to $1.25 mil with average 29% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes in Boundary Beach, Cliff Drive, Pebble Hill and Tsawwassen Central
- Sellers Best Bet** Selling homes in Beach Grove and 3 to 4 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® TSAWWASSEN

JANUARY 2018

Price Band & Bedroom *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	0	NA
300,001 – 400,000	3	1	33%
400,001 – 500,000	4	1	25%
500,001 – 600,000	6	2	33%
600,001 – 700,000	4	3	75%
700,001 – 800,000	2	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	3	0	NA
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	**28**	**7**	**25%**
0 to 1 Bedroom	6	0	NA
2 Bedrooms	16	5	31%
3 Bedrooms	5	2	40%
4 Bedrooms & Greater	1	0	NA
TOTAL*	**28**	**7**	**25%**

Community *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Beach Grove	4	3	75%
Boundary Beach	2	0	NA
Cliff Drive	16	2	13%
English Bluff	1	0	NA
Pebble Hill	0	0	NA
Tsawwassen Central	3	1	33%
Tsawwassen East	2	1	50%
TOTAL*	**28**	**7**	**25%**

SnapStats® *Median Data*	December	January	Variance
Inventory	22	28	27%
Solds	2	7	250%
Sale Price	$487,500	$560,000	15%
Sale Price SQFT	$547	$456	-17%
Sale to List Price Ratio	96%	95%	-1%
Days on Market	110	26	-76%

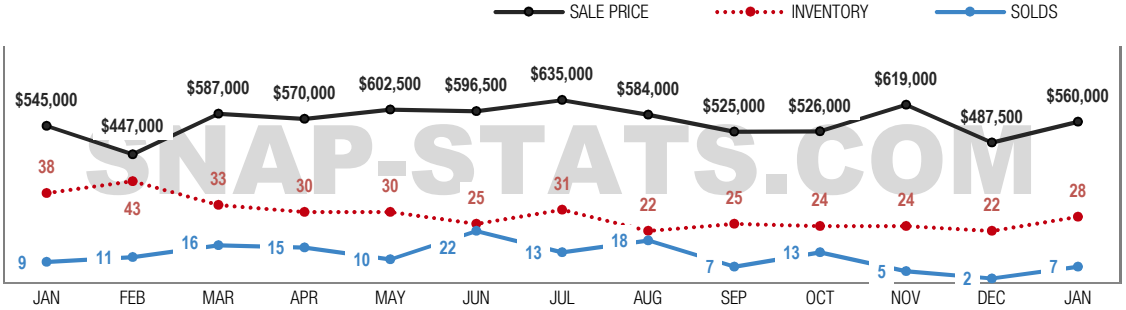
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **TSAWWASSEN ATTACHED:** Sellers market at 25% Sales Ratio average (1 in 4 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band** *Insufficient data but with 3 sales $600,000 to $700,000*
- Buyers Best Bet** *Insufficient data*
- Sellers Best Bet** Homes with 2 bedrooms

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® LADNER — JANUARY 2018

Price Band & Bedroom *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	2	0	NA
700,001 – 800,000	2	0	NA
800,001 – 900,000	2	1	50%
900,001 – 1,000,000	8	1	13%
1,000,001 – 1,250,000	19	2	11%
1,250,001 – 1,500,000	10	1	10%
1,500,001 – 1,750,000	9	0	NA
1,750,001 – 2,000,000	6	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	2	0	NA
TOTAL*	**66**	**5**	**8%**

2 Bedrooms & Less	6	0	NA
3 to 4 Bedrooms	46	4	9%
5 to 6 Bedrooms	13	1	8%
7 Bedrooms & More	1	0	NA
TOTAL*	**66**	**5**	**8%**

SnapStats® *Median Data*	December	January	Variance
Inventory	49	66	35%
Solds	14	5	-64%
Sale Price	$934,900	$1,138,000	22%
Sale Price SQFT	$449	$482	7%
Sale to List Price Ratio	95%	99%	4%
Days on Market	29	6	-79%

Community *DETACHED HOUSES*

SnapStats®	Inventory	Sales	Sales Ratio
Delta Manor	4	0	NA
East Delta	1	0	NA
Hawthorne	24	1	4%
Holly	5	1	20%
Ladner Elementary	11	2	18%
Ladner Rural	5	0	NA
Neilsen Grove	8	0	NA
Port Guichon	7	1	14%
Westham Island	1	0	NA
TOTAL*	**66**	**5**	**8%**

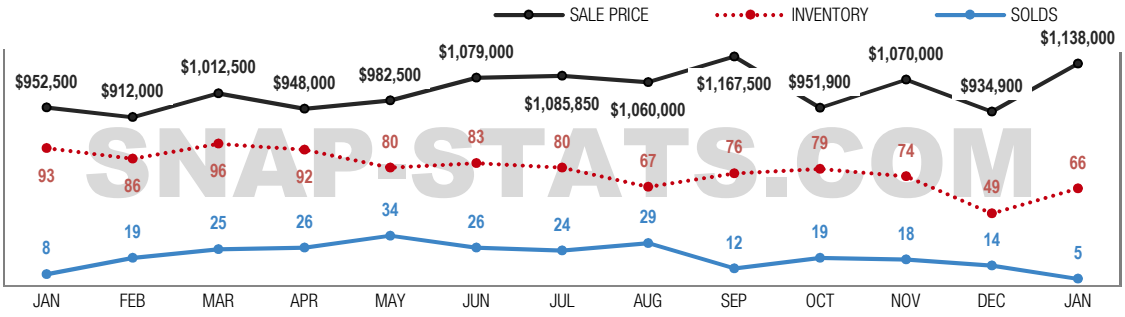
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **LADNER DETACHED:** Buyers market at 8% Sales Ratio average (8 in 100 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** $900,000 to $1 mil with average 13% Sales Ratio (Balanced market speed)
- Buyers Best Bet** Homes between $1.25 mil to $1.5 mil, Hawthorne and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Ladner Elementary and 3 to 4 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® LADNER — JANUARY 2018

Price Band & Bedroom *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 300,000	0	0	NA
300,001 – 400,000	1	2	200%*
400,001 – 500,000	2	3	150%*
500,001 – 600,000	3	3	100%
600,001 – 700,000	1	4	400%*
700,001 – 800,000	5	0	NA
800,001 – 900,000	2	1	50%
900,001 – 1,000,000	2	1	50%
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	**17**	**14**	**82%**

0 to 1 Bedroom	0	2	NA*
2 Bedrooms	7	8	114%*
3 Bedrooms	8	3	38%
4 Bedrooms & Greater	2	1	50%
TOTAL*	**17**	**14**	**82%**

SnapStats® *Median Data*	December	January	Variance
Inventory	20	17	-15%
Solds	9	14	56%
Sale Price	$515,000	$555,500	8%
Sale Price SQFT	$436	$452	4%
Sale to List Price Ratio	101%	99%	-2%
Days on Market	9	6	-33%

Community *ATTACHED CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Delta Manor	0	4	NA*
East Delta	0	1	NA*
Hawthorne	6	4	67%
Holly	0	0	NA
Ladner Elementary	2	2	100%
Ladner Rural	3	0	NA
Neilsen Grove	6	3	50%
Port Guichon	0	0	NA
Westham Island	0	0	NA
TOTAL*	**17**	**14**	**82%**

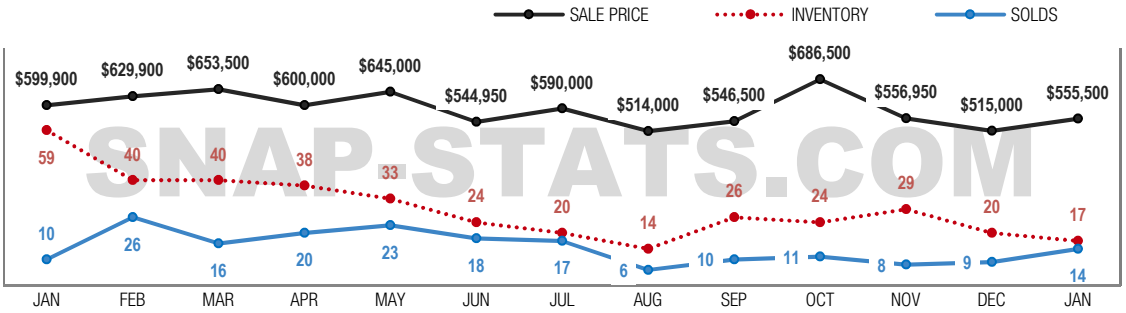
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **LADNER ATTACHED:** Sellers market at 82% Sales Ratio average (8.2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** *Insufficient data but with 4 sales $600,000 to $700,000*
- Buyers Best Bet** Homes with 3 bedrooms
- Sellers Best Bet** Homes with 2 bedrooms

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



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SnapStats® BURNABY JANUARY 2018

Price Band & Bedroom *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	10	8	80%
1,250,001 – 1,500,000	45	14	31%
1,500,001 – 1,750,000	59	12	20%
1,750,001 – 2,000,000	69	9	13%
2,000,001 – 2,250,000	49	5	10%
2,250,001 – 2,500,000	43	2	5%
2,500,001 – 2,750,000	30	2	7%
2,750,001 – 3,000,000	36	3	8%
3,000,001 – 3,500,000	22	1	5%
3,500,001 – 4,000,000	10	0	NA
4,000,001 & Greater	4	1	25%
TOTAL*	**377**	**57**	**15%**
2 Bedrooms & Less	7	1	14%
3 to 4 Bedrooms	108	27	25%
5 to 6 Bedrooms	167	19	11%
7 Bedrooms & More	95	10	11%
TOTAL*	**377**	**57**	**15%**

SnapStats® *Median Data*	December	January	Variance
Inventory	359	377	5%
Solds	45	57	27%
Sale Price	$1,585,000	$1,650,000	4%
Sale Price SQFT	$647	$638	-1%
Sale to List Price Ratio	90%	97%	8%
Days on Market	29	49	69%

Community *DETACHED HOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	3	1	33%
Brentwood Park	11	2	18%
Buckingham Heights	7	1	14%
Burnaby Hospital	6	1	17%
Burnaby Lake	13	1	8%
Cariboo	0	0	NA
Capitol Hill	29	3	10%
Central	4	0	NA
Central Park	5	2	40%
Deer Lake	7	2	29%
Deer Lake Place	6	2	33%
East Burnaby	38	7	18%
Edmonds	18	0	NA
Forest Glen	17	1	6%
Forest Hills	0	0	NA
Garden Village	11	3	27%
Government Road	11	2	18%
Greentree Village	4	2	50%
Highgate	12	2	17%
Metrotown	9	2	22%
Montecito	17	2	12%
Oakdale	1	0	NA
Oaklands	0	0	NA
Parkcrest	13	1	8%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	5	1	20%
South Slope	35	4	11%
Sperling-Duthie	22	0	NA
Sullivan Heights	3	2	67%
Suncrest	6	3	50%
The Crest	12	3	25%
Upper Deer Lake	19	2	11%
Vancouver Heights	12	1	8%
Westridge	7	0	NA
Willingdon Heights	14	4	29%
TOTAL*	**377**	**57**	**15%**

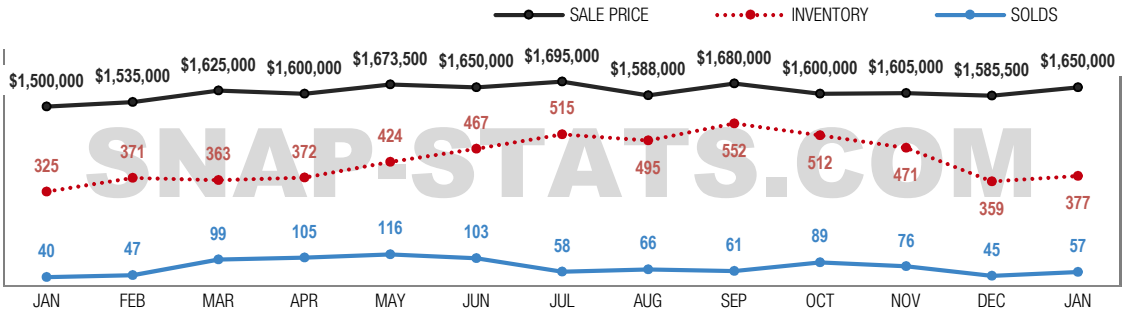
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **BURNABY DETACHED:** Balanced market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** $1 mil to $1.25 mil with average 80% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $2.25 to $2.5 mil; $3 to $3.5 mil, Burnaby Lake, Forest Glen, Park Crest and Vancouver Heights
- Sellers Best Bet** Selling homes in Garden Village, The Crest, Willingdon Heights and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instance*

13 Month Market Trend



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SnapStats® BURNABY JANUARY 2018

Price Band & Bedroom *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	0	NA
300,001 – 400,000	9	6	67%
400,001 – 500,000	28	23	82%
500,001 – 600,000	42	29	69%
600,001 – 700,000	55	31	56%
700,001 – 800,000	39	27	69%
800,001 – 900,000	25	18	72%
900,001 – 1,000,000	24	8	33%
1,000,001 – 1,250,000	17	4	24%
1,250,001 – 1,500,000	8	0	NA
1,500,001 – 1,750,000	4	1	25%
1,750,001 – 2,000,000	5	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	**258**	**147**	**57%**
0 to 1 Bedroom	50	36	72%
2 Bedrooms	147	88	60%
3 Bedrooms	57	22	39%
4 Bedrooms & Greater	4	1	25%
TOTAL*	**258**	**147**	**57%**

SnapStats® *Median Data*	December	January	Variance
Inventory	227	258	14%
Solds	176	147	-16%
Sale Price	$590,750	$655,000	11%
Sale Price SQFT	$666	$725	9%
Sale to List Price Ratio	101%	104%	3%
Days on Market	10	10	NA

Community *CONDOS & TOWNHOMES*

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	0	NA
Brentwood Park	30	24	80%
Buckingham Heights	0	0	NA
Burnaby Hospital	1	1	100%
Burnaby Lake	1	1	100%
Cariboo	2	5	250%*
Capitol Hill	3	3	100%
Central	4	2	50%
Central Park	8	4	50%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	1	1	100%
Edmonds	24	17	71%
Forest Glen	17	5	29%
Forest Hills	3	1	33%
Garden Village	0	0	NA
Government Road	8	3	38%
Greentree Village	3	0	NA
Highgate	21	13	62%
Metrotown	73	43	59%
Montecito	3	1	33%
Oakdale	0	0	NA
Oaklands	3	0	NA
Parkcrest	0	0	NA
Simon Fraser Hills	5	3	60%
Simon Fraser University SFU	8	8	100%
South Slope	16	6	38%
Sperling-Duthie	1	1	100%
Sullivan Heights	8	3	38%
Suncrest	0	0	NA
The Crest	4	0	NA
Upper Deer Lake	0	0	NA
Vancouver Heights	3	1	33%
Westridge	0	0	NA
Willingdon Heights	8	1	13%
TOTAL*	**258**	**147**	**57%**

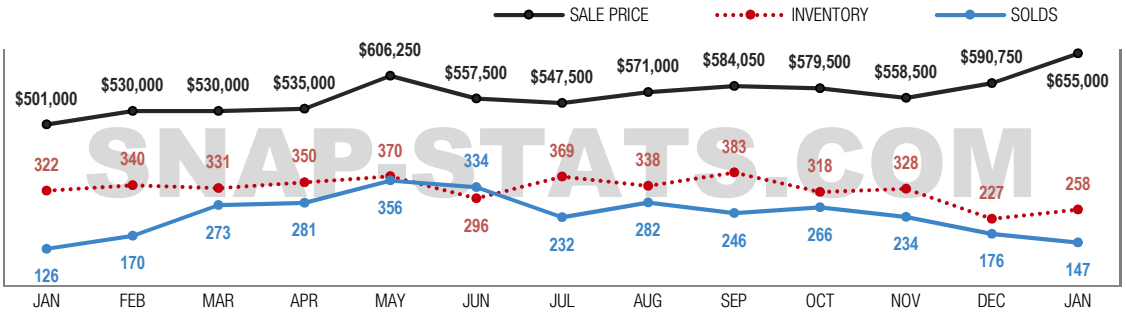
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **BURNABY ATTACHED:** Sellers market at 57% Sales Ratio average (5.7 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** $400,000 to $500,000 with average 82% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $1 mil to $1.25 mil, Willingdon Heights and 3 bedroom properties
- Sellers Best Bet** Selling homes in Brentwood Park, Edmonds, SFU and up to 1 bedroom properties

*** With a minimum inventory of 10 in most instances*

13 Month Market Trend



Compliments of...

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